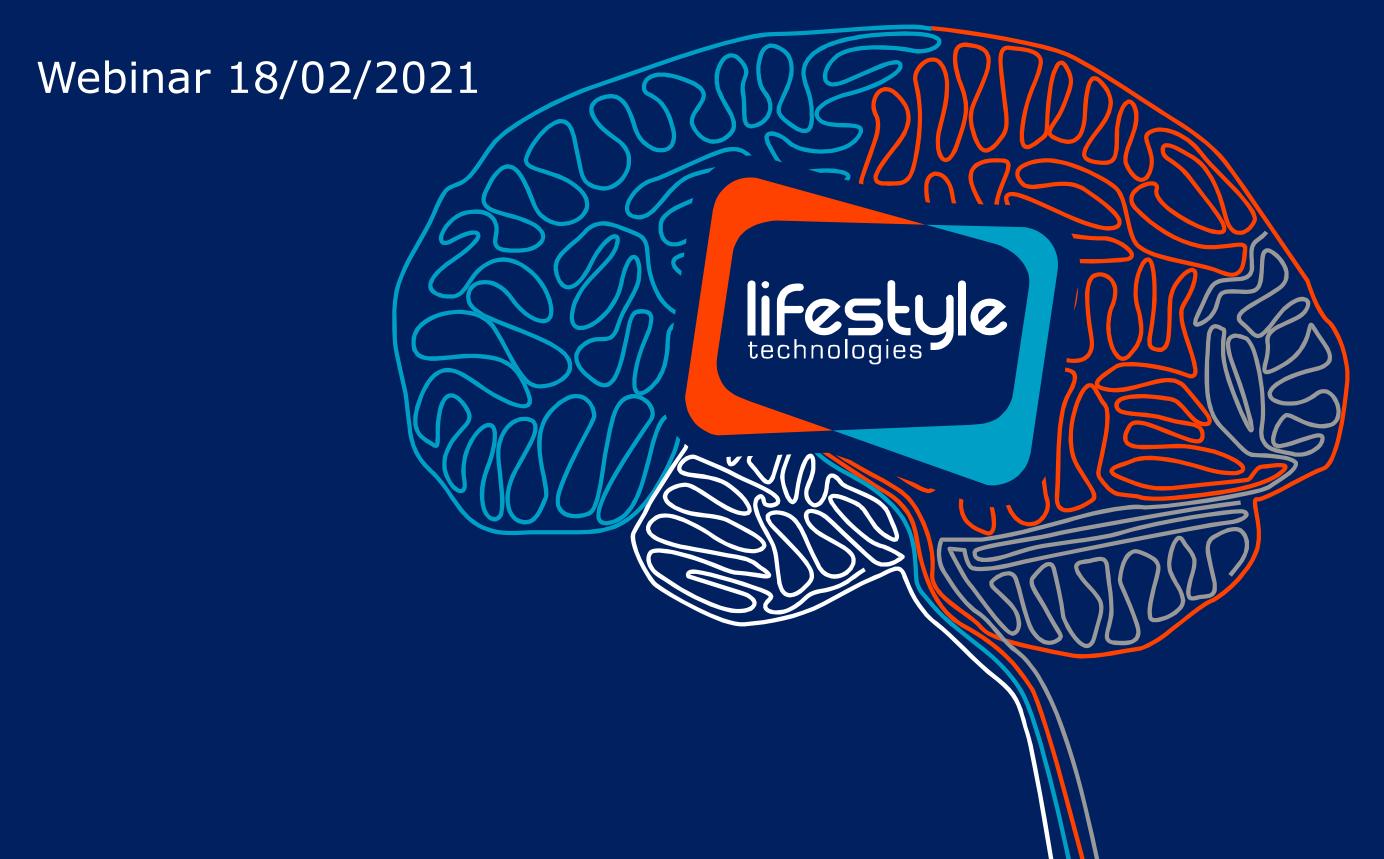
Home Automation & Smart Buildings





About Us

- Company established since 1992
- Introduced Home Automation to the Cyprus market in 1997 over 23 years experience!
- Offices in Nicosia and Limassol with over 35 highly qualified employees
- CEDIA Founder Members (Custom Electronic Design & Installation Association) since 1997
- AVIXA members since 2006
- IEEE: Institute of Electronic & Electrical Engineers since 1990
- **ETEK**: Cyprus Scientific & Technical Chamber since 2000











Our Brands





Lighting & Shading Control systems



Total Control & Automation Systems

































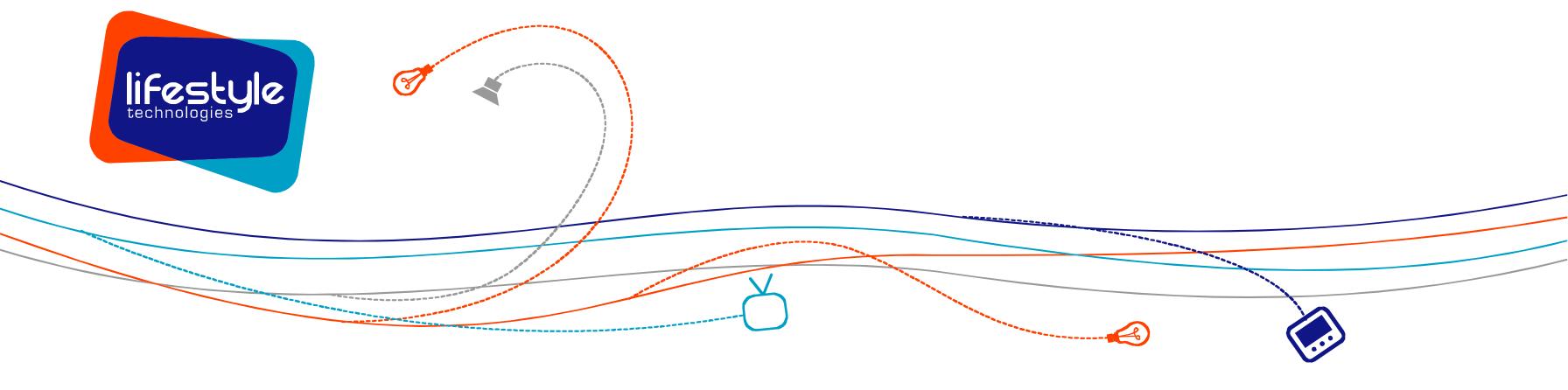




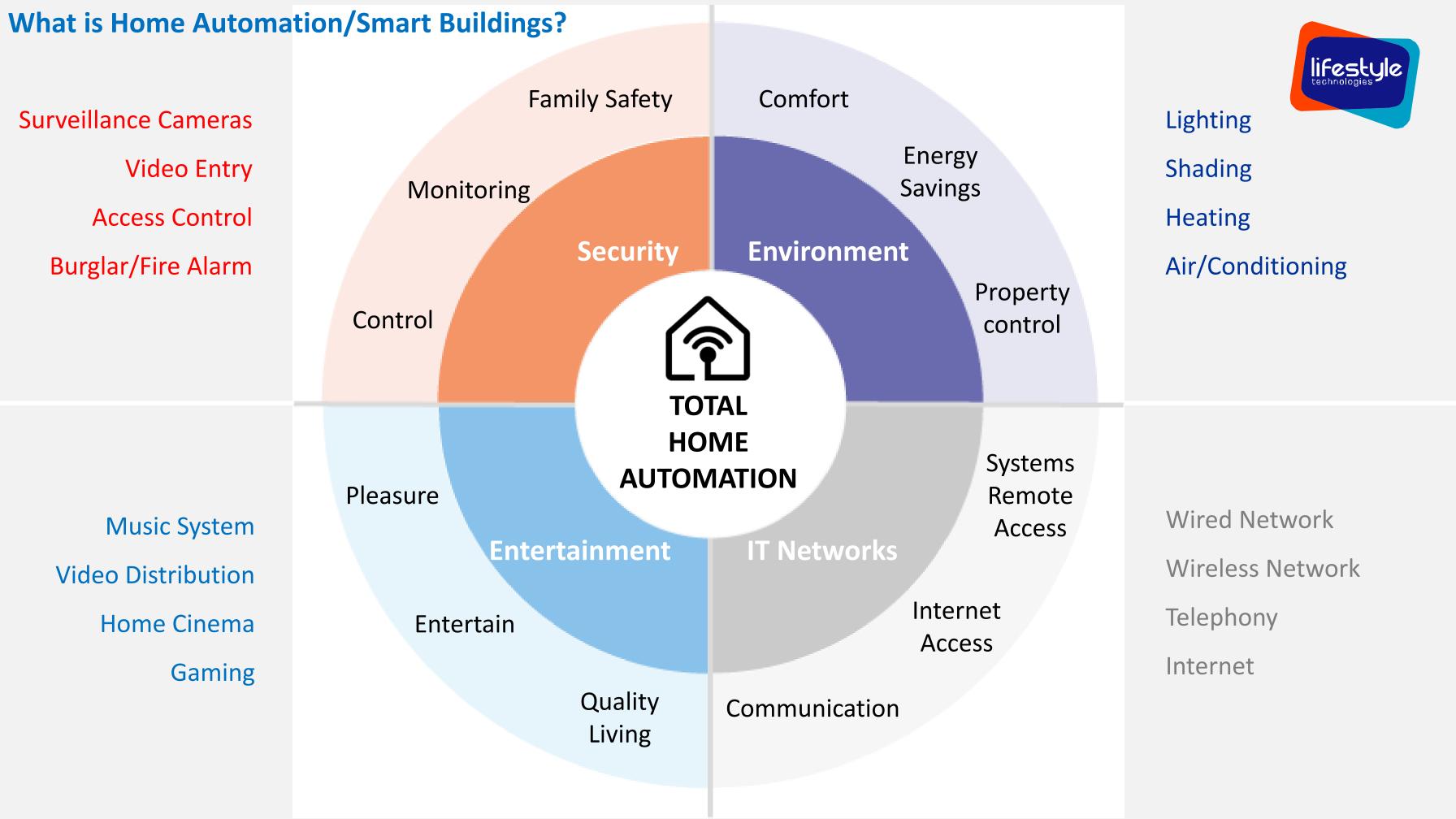








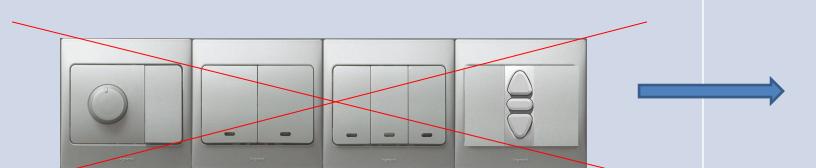
What is Home Automation &/or Smart Buildings?





Conventional Switches







many different switches

banks & banks of switches for:

- light on/off
- dimmer for single light
- curtains up/down
- no scenes / no engraving/ no backlight

one keypad replaces all! (backlight/engraving)

control of:

- switching lights on/off
- dimming lights
- curtains/blinds/shutters
- multiple scenes



Conventional Systems



- lighting switches
- shade switches
- A/C remote control & heating thermostat
- video door entry monitor
- alarm keypad

Smart Home Systems



one touch panel for all systems:

- lighting
- shading
- HVAC
- video entry
- alarm

Smart Home Benefits over Conventional Audio-Visual Installation

Conventional Audio-Visual System



multiple remote controls:

- home cinema
- TV and Blu-ray DVD
- Cable TV set-top box
- media player PC
- Apple TV

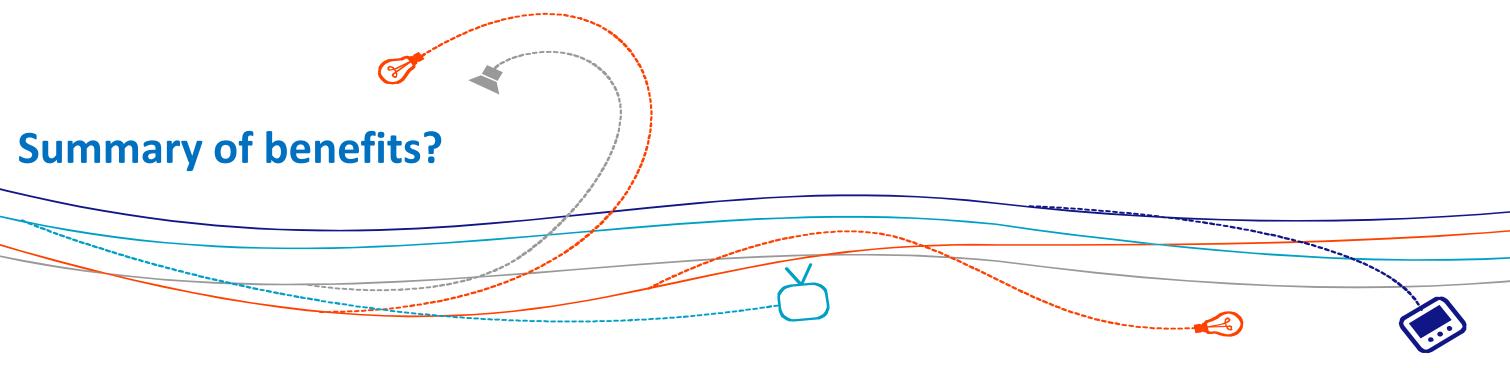
Smart Home Audio-Visual Control System



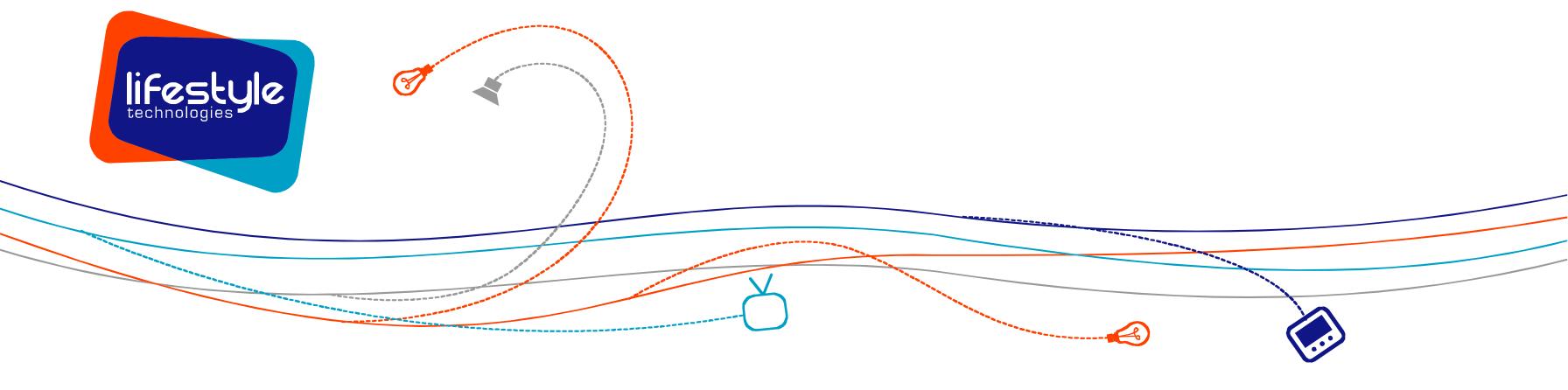


one handheld remote &/or touch-panel for all systems:

- home cinema
- TVs
- audio/video sources



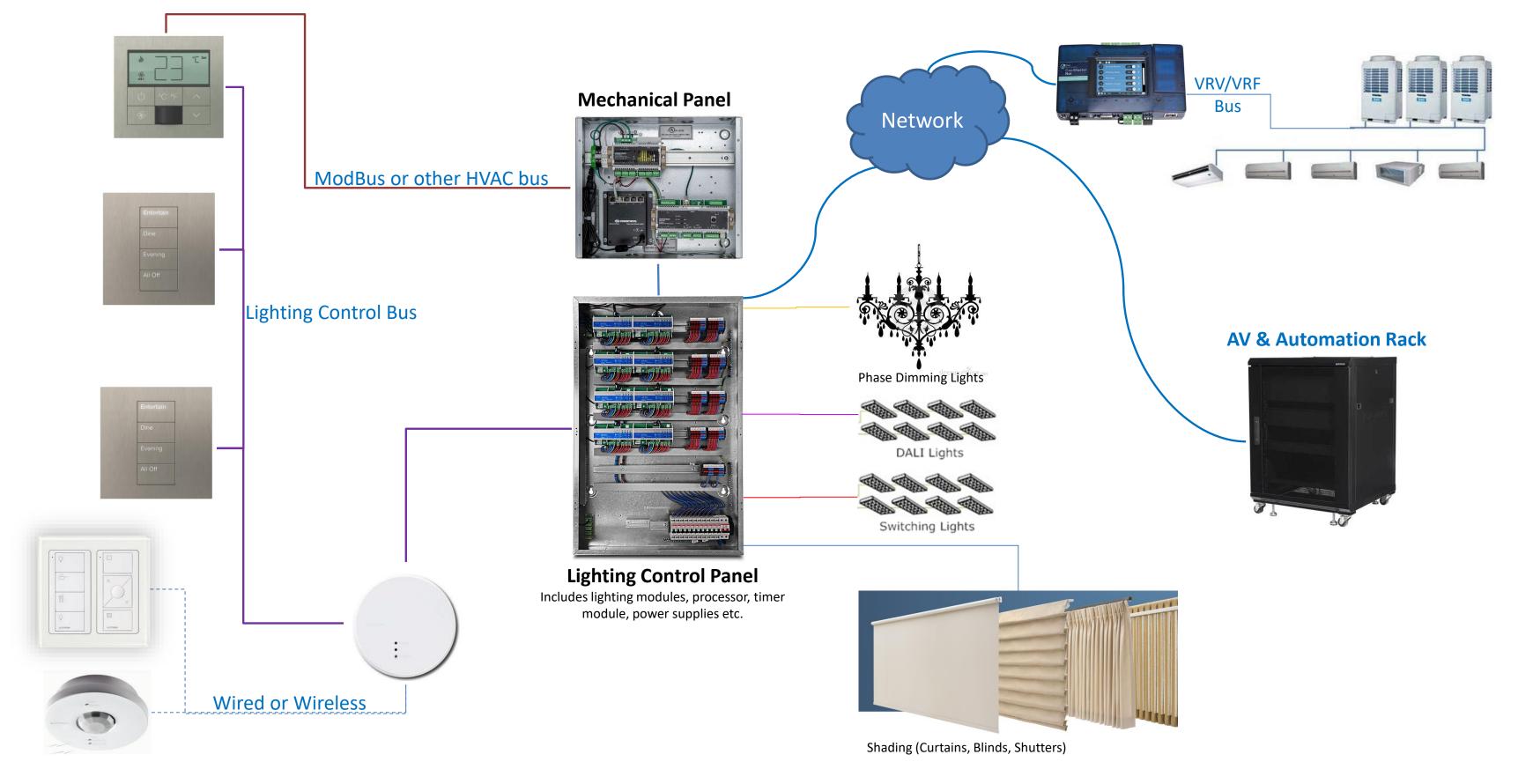
- Ease of use simplifies the way you control complicated systems, making it as simple as 1, 2, 3...
- Energy efficiency cost savings
- Master Controls be in control!
- Integration (connect all systems together to maximize potential get added value)
- Improve architecture aesthetics less is more (minimal visible controls on walls)
- Remote Access (Control & monitor while you are away via internet thru Wi-Fi and 4G mobile)
- Overall, a Home Automation system provides Comfort, Energy savings, Safety and Pleasure ©



Design of a Smart Apartment

Lighting/Shading/HVAC Schematic



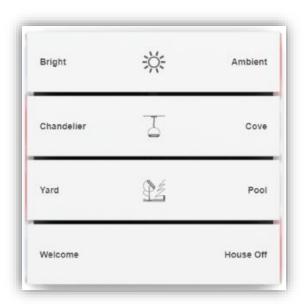


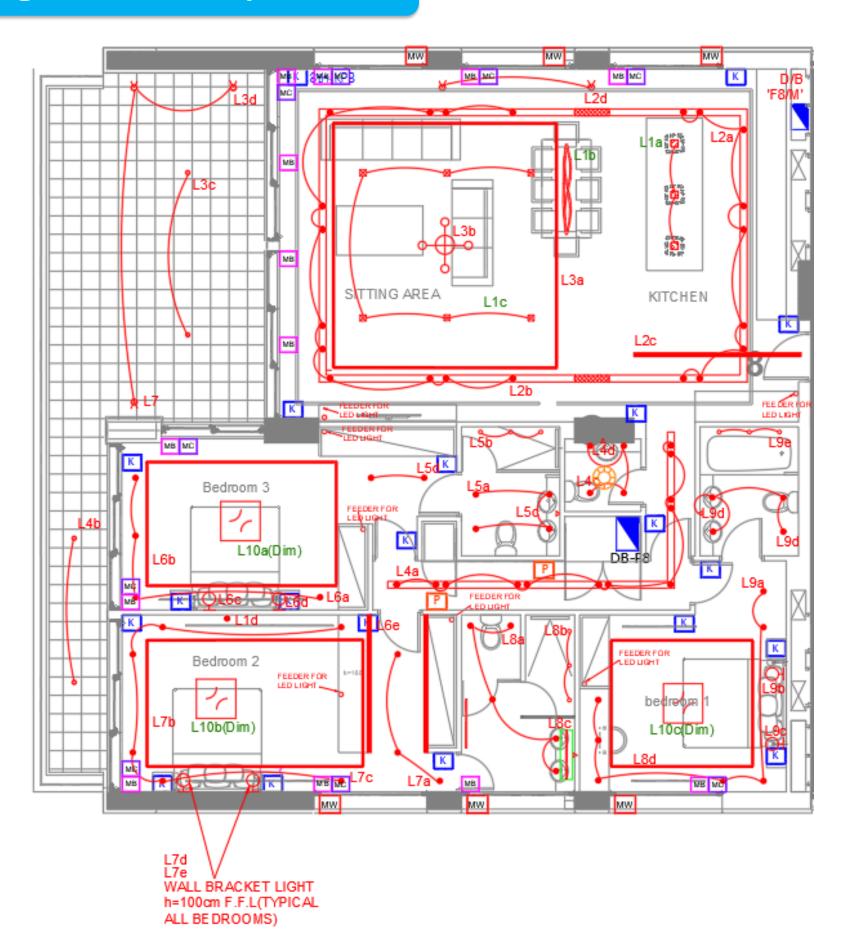
Lighting/Shading Control Systems











Points of Consideration:

- Dimming/Switching control (Phase/Triac, 0-10V, DALI)
- Wired bus systems and/or wireless proprietary systems (not Wi-Fi)
- Keypads with various configurations and number of buttons, depending on location (consider locations for master scenarios such as entrance, bedside etc)
- Motorised blinds, curtains, shutters controlled from the same keypads
- Press-switches for single/dual simple actions (WCs, storage etc)
- Occupancy sensing for energy saving, simple on/off control

HVAC Control Systems

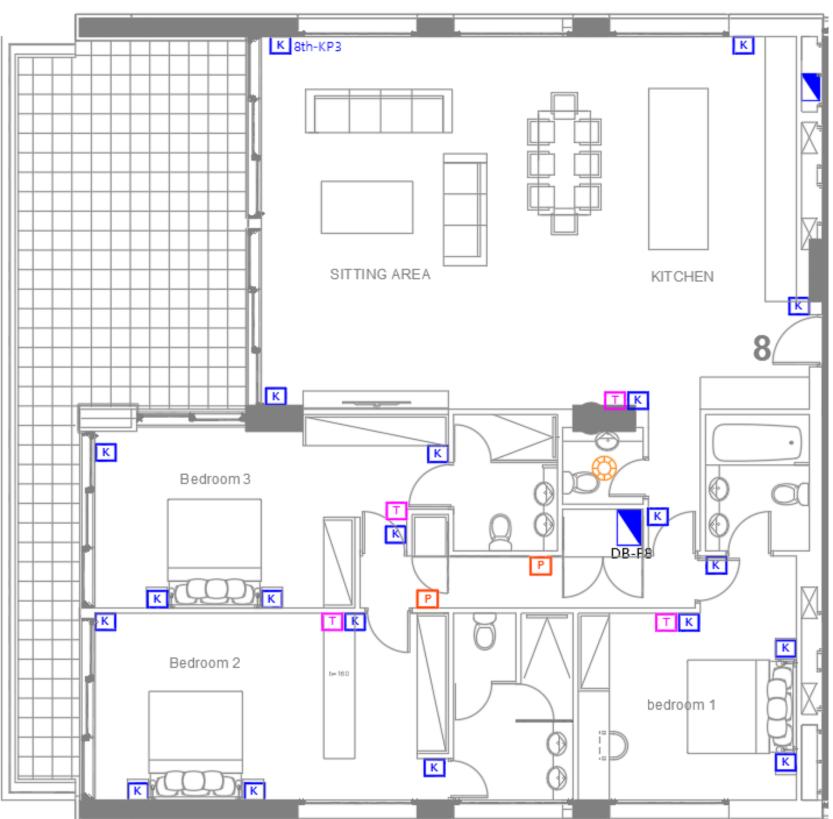










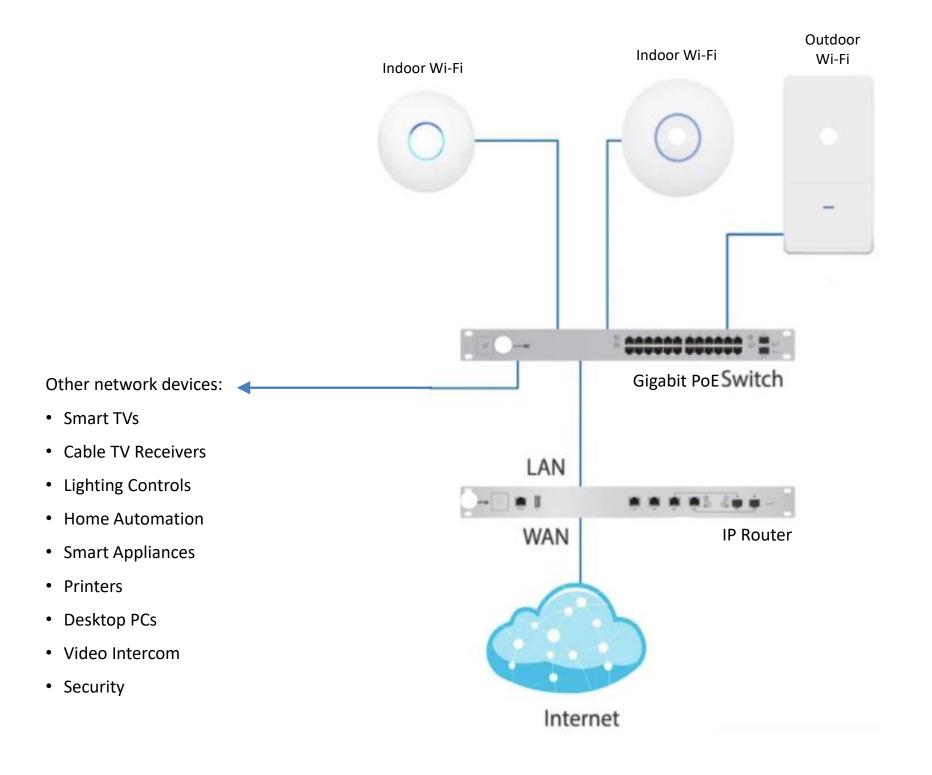


Points of Consideration:

- Heat pumps, VRV, VRF, split-unit, electric underfloor
 all can be controlled
- Show connection between mechanical panel and lighting control panel
- VRV/VRF is controlled from the bus show connection from a unit to the Rack
- Split units can have add-on cards to be on a communication bus as well
- Hydrobox, hot water boiler, hot water circulation
 pump all can controlled
- Thermostats matching lighting keypads look
- Invisible remote temperature sensors

Ethernet Networks & Wi-Fi Schematic





Ethernet Networks & Wi-Fi











Points of Consideration:

- Wi-Fi is now as important as electricity (almost)
- PoE access points connected to PoE Gigabit Ethernet
 Switch (Mesh Wi-Fi not recommended)
- Dual-band required for older and newer devices
 (2.4GHz slower-longer range, 5GHz faster-shorter range)
- Access points can be concealed in access panels if available
- Ensure all spaces are covered with Wi-Fi
- Wired networks also important for Smart TVs,
 Desktop PCs, printers, smart appliances etc.
- Important to always specify Gigabit Ethernet with SFP (fiber) ports between switches
- Network also acts as backbone for all the home technology systems to integrate together
- Reliability is key!

AV & Total Controls Schematic UHD Zone 1 Lighting/Shading/ **HVAC Panels** Other controlled devices: UHD Zone 2 Smart Appliances Motorised Lifts Video Intercom Music Zone 1 Burglar Alarm CCTV Irrigation Music Zone 2 • Etc **AV & Automation Rack** Home Cinema Home Cinema Receiver Network

Audio-Video Systems















Points of Consideration:



- In-ceiling, in-wall, on-wall, invisible, bookshelf and floor-standing speakers, depending on quality of sound and interior design requirements.
- Clients that are "audiophiles" or like good quality sound, generally prefer floor-standing or in-wall speakers.
- Separate zones means each zone is able to play different music, at different volume.
- CDs and FM radio no longer relevant. Clients now need music streaming, internet radio and music from smartphones and tablets.
- 4K/UHD video distribution over CAT6 cables for TVs
 required when client wants cable TV services such as Cytavision and CableNet to multiple locations.
- DVDs and Blu-rays no longer relevant. Clients now need streaming services such as Netflix, Amazon
 Prime coming usually from Smart TVs, Apple TV
 units or Google Chromecast Units – therefore
 strong, reliable Gigabit network at each TV location.

Total Control Systems



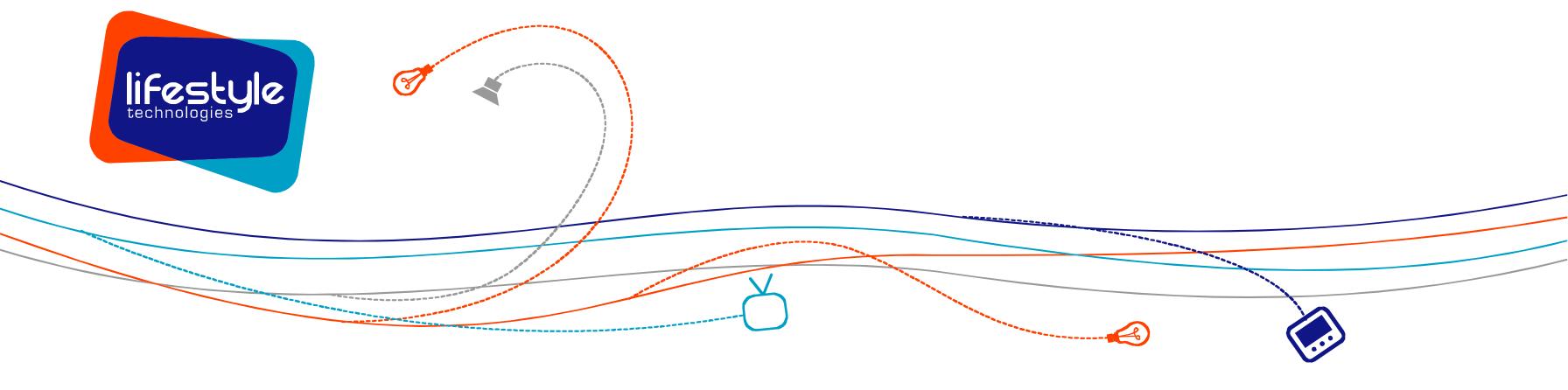






Points of Consideration:

- Integration connect all systems together to maximize potential and have total control.
- Systems that can be integrated:
 - Lighting & Shading
 - Heating & Cooling
 - Multiroom Audio/Video
 - TVs and cable TV receivers
 - Motorised mechanisms (e.g. TV lifts)
 - Home Cinema (handheld remote control preferred)
 - Video Intercom
 - Security & CCTV
 - Irrigation
- Control is possible from:
 - Wall Touchpanels, typically from 5" to 12"
 depending on size of space and number of systems.
 - Smartphones and Tablets (Apple iOS or Android).
 - Handheld remote controls with or without touchscreen, for TV & Home Cinema spaces.



Design of Smart Hotel Systems

What is a Guestroom Management System (GRMS)?



Integrated guestroom management system that can control:

Lighting, Motorized Shading & HVAC

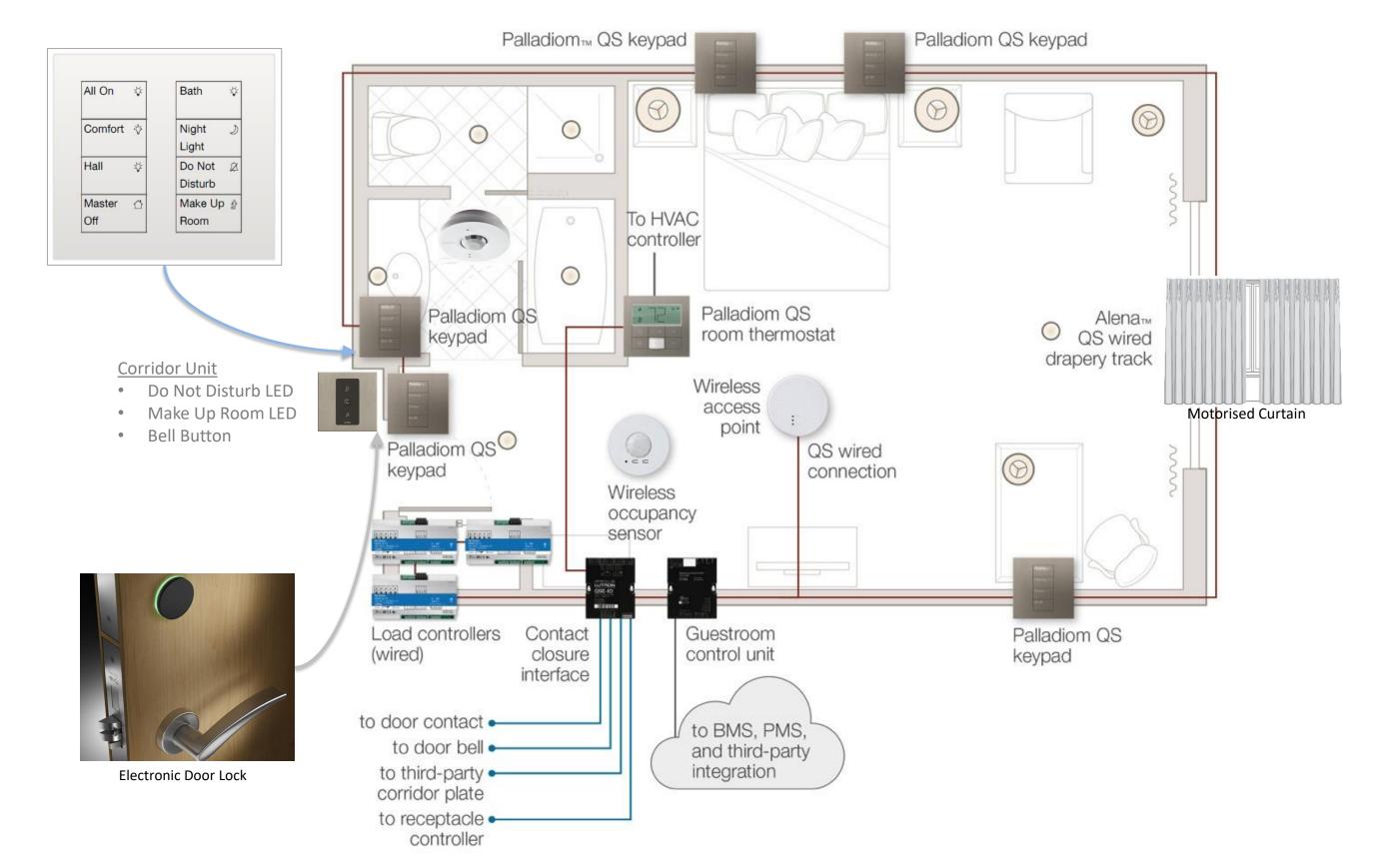
- Requires a Room Controller and Network Connection
- Utilizes Smart programmable switches (keypads)
- Integrated DND/MUR facilities
- Energy management through "Guest Presence Detection" system (GPD) (Occupancy Sensors, Door magnetic sensors & logic algorithms)
- Integration to PMS (e.g. Fidelio system), Access Control
 & BMS
- Web-based Software Application tool





Guestroom Management (GRMS)





GRMS Sequence of Operations



	Unsold Check-out	Sold Check-in Day	Sold Check-in Night	Sold Unoccupied	Sold Re-occupied	Balcony Doors Open	Balcony Doors Closed
Lights	Off	Day Grand Welcome scene	Night Grand Welcome scene	Off	Control by client Unaffecto		Unaffected
Receptacles	Off	Powered (On)	Powered (On)	Off	On*	Unaffected	Unaffected
Aircondition	Off & Locked	Normal mode: setpoint (°C)	Normal mode: setpoint (°C)	Economy mode: Hotel setpoint (°C)	Control by client	Off & Locked	On (to previous setpoint)
Curtains	Unaffected	Open	Close	Unaffected	Control by client	Unaffected	Unaffected
Blinds	Unaffected	Open	Open	Unaffected	Control by client	Unaffected	Unaffected

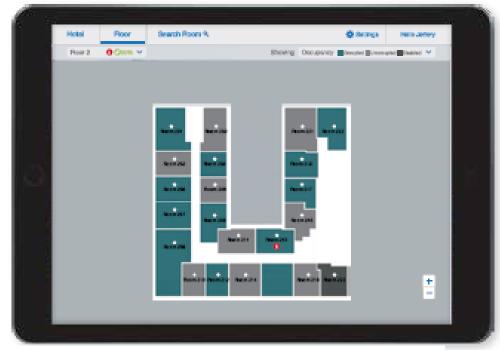
Software/Tablet Control







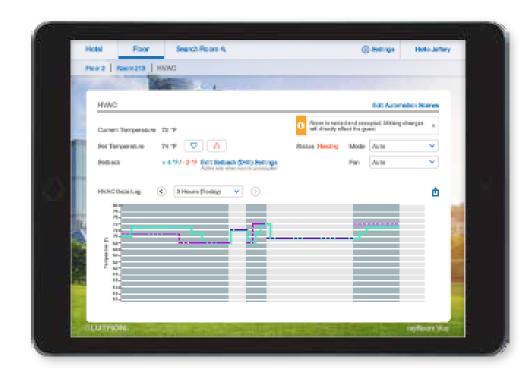
Monitor and adjust a single room or area efficiently. Control and monitor lights, shades and HVAC in the room. Review energy and alerts in the room for troubleshooting and maintenance, or review current room status and enable/disable room automation.



Floorplan navigation

Easily navigate through a visual floor plan of the building. Quickly manage multiple areas, troubleshoot issues, and monitor building performance from anywhere.

- Pan-and-zoom feature dynamically adjusts the details presented based on zoom level.
- View alerts, lighting status, occupancy, or current energy usage view alerts, lighting status, occupancy, or energy usage.



HVAC control

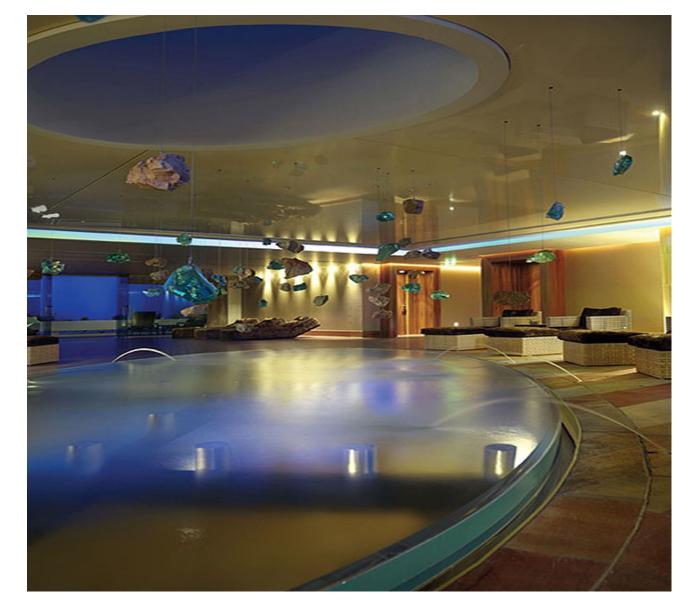
Easily view and adjust the current status of HVAC/thermostat settings.

- · Control the thermostat settings and adjust set backs based on guestroom status.
- View current and historical HVAC performance for troubleshooting.



Hotel Public Space Solutions

- Total Light Management System that connects to other hotel systems
- Requires multiple Processors that are connected through the IT Network
- All types of modules for Dimming, switching, Colour changing of lights
- Utilize Smart programmable switches
- Energy management through Occupancy/Vacancy Sensors & astronomic timer programming
- Lighting scene setting per area, per time of day.
- Use in Lobbies, Ballrooms, Restaurants, SPAs, Meeting rooms, Landscape to create beautiful and functional lighting environments
- Easily scales from a single area to a building, or to a campus with many buildings
- Motorized curtain/blinds control
- Web-based Software Application tool for Hotel Engineering Team

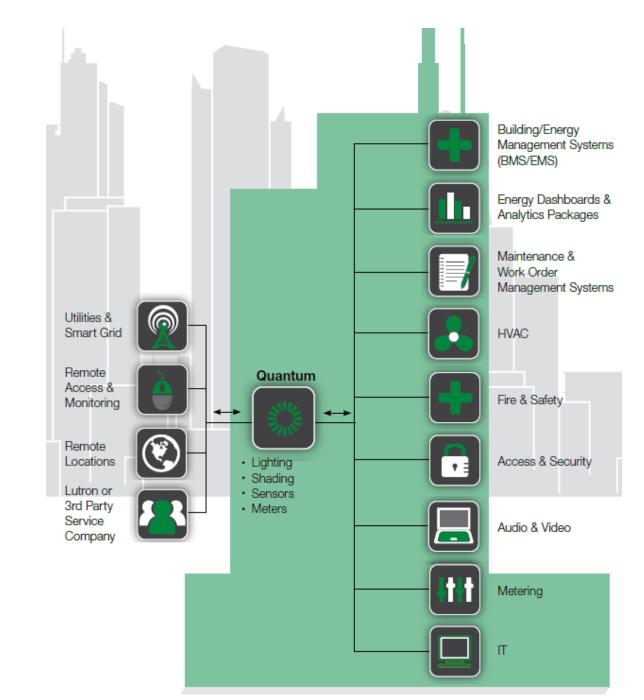




Hotel Public Space Solutions

Integration to Other Systems:

- BMS Integration via BACnet-IP
- PMS Property Management System (Reservation & Front Desk)
- Fire Alarm Systems
- Audio-Visual Systems
- Access & Security systems
- Facilities Management
 - Energy reports, alert and alarm reports
 - Operational control and maintenance
- Management Software
 - Access from any PC or mobile device
 - Provides actionable information that improves the performance of your building











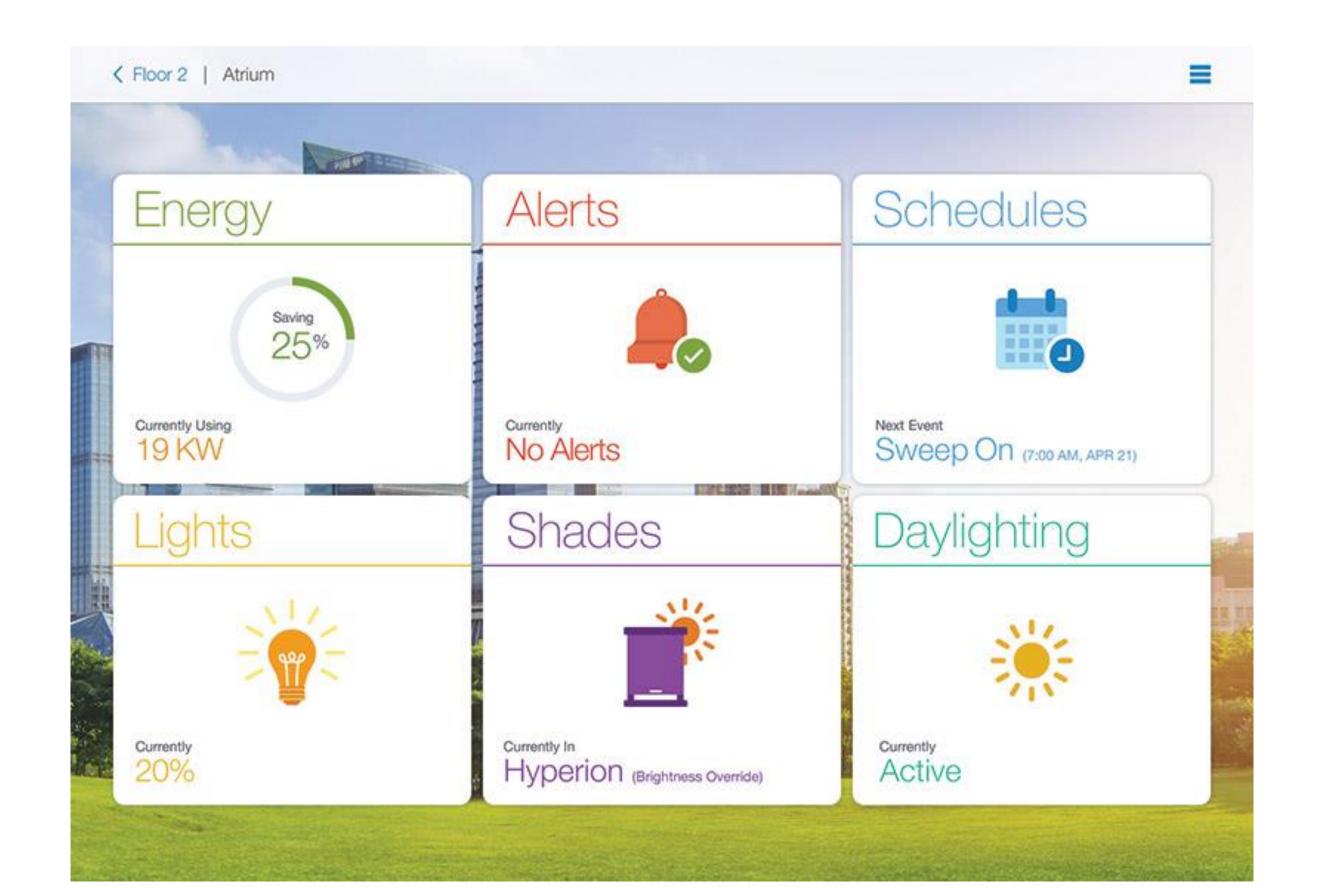
lifestyle

iPad_® mini



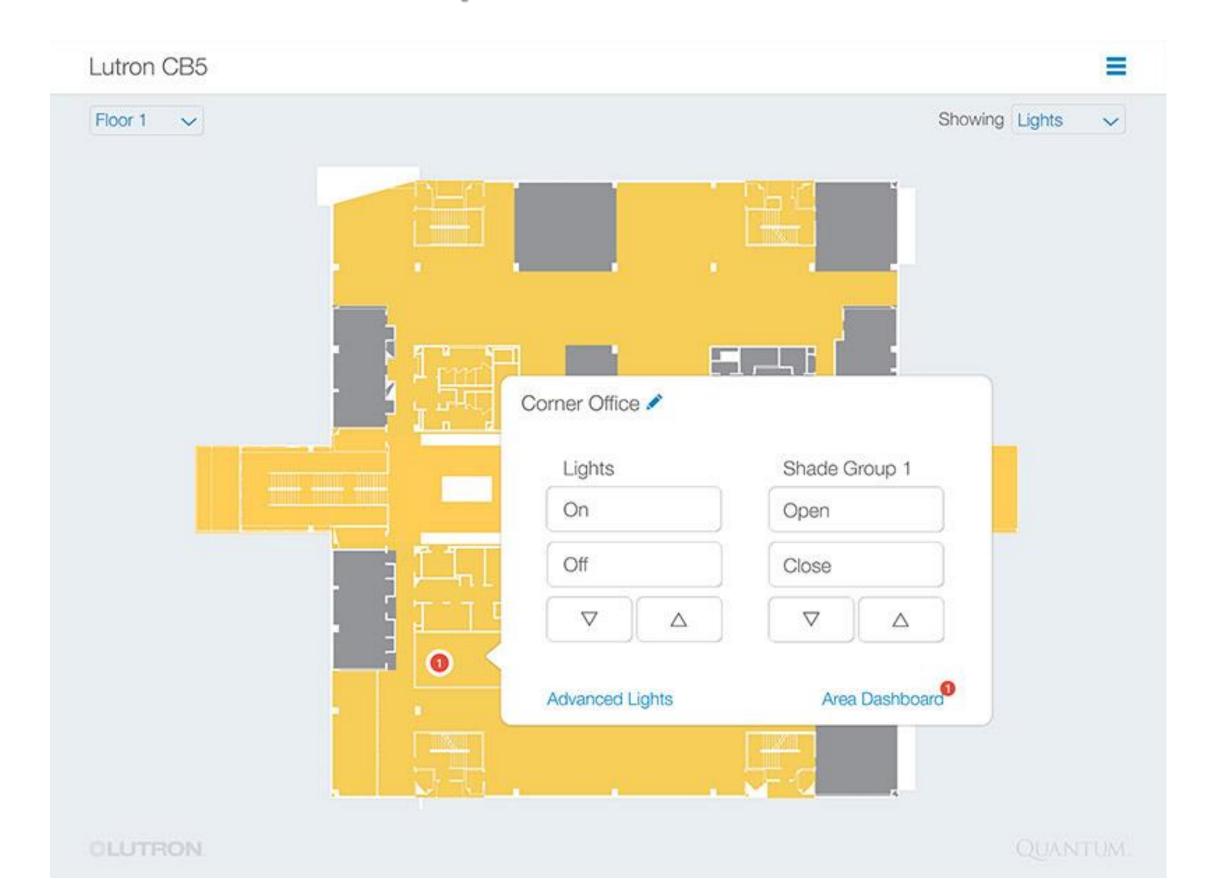
Public Areas LCS - Dashboards





Public Areas LCS – Floorplan Dashboards





Public Areas LCS – Lighting Dashboards



⟨ Conference Room A | Lights Coves Downlights Wall Washers Incandescent Sconces On Pendants 70% 70% 70% On 70% Scene 1 Scene 2 Off ∇ \triangle Rename Advanced

Public Areas LCS - Sequence of Operations - SoO



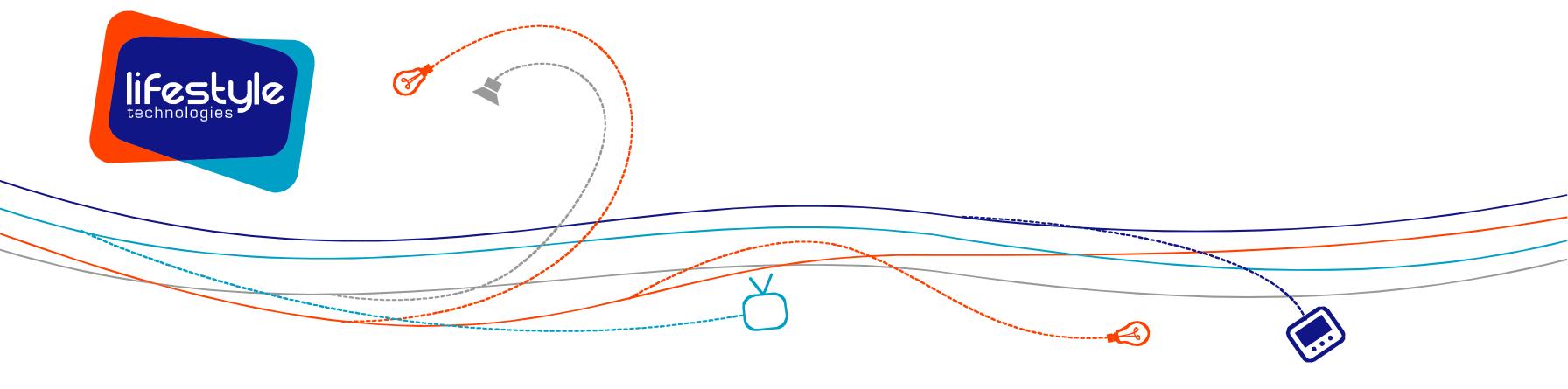
Typical example:

LIGHTING SCENES - GENERAL TIME INTERVALS						
S/N	Scene Name	FROM	TO			
1	Daytime	Sunrise	Sunset (-30 min)			
2	Evening	Sunset (-30 min)	10:00pm			
3	Night	10:00pm	1:00am			
4	Late Night	1:00am or 2:30am	Sunrise			



SoO Examle:

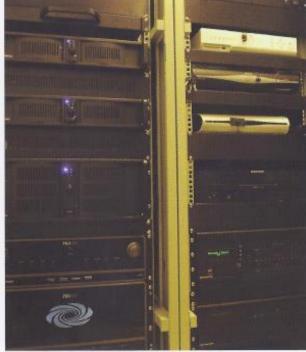
		TIME OF SCENE CHANGING							
S/N	AREA	Scene-1	Scene-2	Scene-3	Scene-4	Comments			
	PUBLIC AREAS:								
		Daytime	Evening	Night	Late Night				
1	PORTE COCHERE, ROUND ABOUT AREA, MAIN DRIVE	OFF	Sunset (-30min)	10:00pm	2:30am				
2	ILIAKOS	Sunrise	Sunset (-30min)	10:00pm	1:00am				
3	LOWER LOBBY	Sunrise	Sunset (-30min)	10:00pm	1:00am				
4	LOBBY LOUNGE	Sunrise	Sunset (-30min)	10:00pm	1:00am				
5	COURT YARD GARDEN	OFF	Sunset (-30min)	10:00pm	1:00am				
6	LOCATELLI (SPECIALTY REST.)	OFF	Sunset (-30min)	10:00pm	2:30am	"Staff Mode" to be turned ON manually by Staff when they start work at the restaurant			
7	MATSUHISA (BRANDED REST.)	OFF	Sunset (-30min)	10:00pm	2:30am	"Staff Mode" to be turned ON manually by Staff when they start work at the restaurant			
8	ALL-DAY DINING	6:45am	Sunset (-30min)	10:00pm	1:00am	Lights turn on at 6:45am and Off at 1:00pm, then On again with Evening scene at Sunset			
9	MAIN DINING	12:30pm	Sunset (-30min)	10:00pm	1:00am				
10	SPA & SPA Pool	7:00am	Sunset (-30min)	8:30pm	11:30pm	SPA turns on to Bright scene at 6:00am for cleaning and then follows as scenes 1 to 4 show. SPA indoor poll RGB lights turn Off at 9:00pm.			
11	SWIMMIMG POOLS (ALL)	OFF	Sunset (ON)	N/A	Sunrise (OFF)	Starts BLUE and slowly goto MAGENTA			
12	POOL BAR AREA including planters around it	OFF	Sunset (-30min)	10:00pm	1:00am				
13	TAVERNA	OFF	Sunset (-30min)	10:00pm	1:00am	"Staff Mode" to be turned ON manually by Staff when they start work at the restaurant			
14	KIDS CLUB	STAFF	STAFF	OFF		Manually operated by Staff when they start work & local scenes area available. Off at Night scene			



lifestyle

CEDIA 2013 AWARDS: Winner of Best Home Theatre under 135,000€





A purpose-built home cinema that James Bond would be proud to use.

// PROJECT

A 007 Class Theatre

// INSTALLER
Lifestyle Technologies



The client wanted to create a sumptuous '007' themed home cinema that exudes the atmosphere of a real theatre. Starting with an empty concrete shell, the installer took care to create the optimum room layout, seating arrangement and technology specification to ensure the entire audience would be immersed in the viewing experience.

The focus of the room is a 133" Da-Lite micro-perforated screen with automatically adjusted masking to suit all picture formats. The JVC DLA-RS60 Reference series THX projector produces a crystal clear image in 2D and 3D for every movie played back from the 10-Terrabyte Mozaex Media or the Apple TV

and the Sky HD receiver.

All systems are controlled from a Crestron TPMC-3X Wi-Fi touch panel remote and/or an iPad running the Crestron Mobile Pro G app. At a touch of a button the show starts: lights dim; projection and sound systems turn on; and the HVAC switches to a pre-set point.

To enhance the ambience, drop ceilings with 'star-field' fibre-optic lighting, step lights, cove lights and display lights have been set up to dim from a Lutron Homeworks system.

Cineak leather seats and James Bond scenes on the walls also augment the theme.

KIT LIST

A&B freestanding rack

Acoustics cutting wedge

Apple iPad 2 WiFi 32GB Black

CoolMaster VRV & VRF - RS232 interface

Crestron 19" rack mount kit

Crestron Control System 3-series

Crestron Cresnet® Dual

Crestron HDMI extender kit

Crestron Isys i/00 2.8" Handheld WiFi touchpanel

Crestron PROCISE amplifier

Crestron relay outputs

Crestron wall-mounted universal thermostat and temperature sensor

Da Lite 133" fixed projector screen & masking system

Homeworks International Sectouch Buttons & Faceplate kit

Intellinet 8 Port Switch Gigabit

JVC projector with 3D glasses

Liberty HDMI cables and IR 2-core

Lutron Homeworks 4-zone dimming module

Lutron Homeworks International Sectouch base unit

Monitor Audio speakers and subwoofer

Mozaex RAID server and player

Ubiquiti Unifi 2.4ghz with MIMO airMAX indoor POE

Lifestyle Technologies



8 Isaak and Solomou Street, 2236 Latsia, Nicosia, Cyprus

+357 (0)22 442 929

www.lifestyle-technologies.com

CEDIA 2013 AWARDS: Finalist for Best Integrated Home up to 350,000€



// PROJECT Beach Front Residence

// INSTALLER

Lifestyle Technologies



A 'smart' holiday home which benefits from innovative energy saving features and remote security monitoring. The sub-

systems, including Lutron Homeworks
lighting control, are integrated through
a Crestron home automation system.
Astronomic time-clock programming
adjusts the lighting and shading according
to the time and day of the year. The use
of occupancy sensors in common areas
also helps reduce power consumption.
Occupants can select pre-set mood
lighting and change the colour of the
swimming pool and water fountains. Fire
alarm integration to HVAC disables air
circulation in case of a fire.

For peace of mind, the owners can switch the alarm on/off and monitor CCTV images remotely using mobile devices.

Lifestyle Technologies



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CEDIA 2014 AWARDS: Highly Commended for Best Integrated Home up to 350,000€

// PROJECT

Luxury Beachfront Residence

// INSTALLER

Lifestyle Technologies



The system installed in this project allows the client to easily monitor and control all the activity in the house, and enjoy entertainment

throughout the property.

With energy saving being a key requirement, Lifestyle Technologies provided a totally integrated solution for intelligently controlling the lighting, shading and pool RGB colour changing effects through a Crestron DIN-rail lighting control system. Electrically operated windows provided true feedback to the system and engaged the roller blinds control according to the state of openness of the window.

Irrigation control and hot water boiling*
was achieved with weekly time scheduling
through the touch panels and iPads.

Lifestyle Technologies



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+357 (0)22 442 929

www.lifestyle-technologies.com



CEDIA 2015 AWARDS: Winner for Best Integrated Home under 135,000€



A very liveable space, which delivers on every level with regards to the integration of the technology

// PROJECT

Smart Contemporary Living

// INSTALLER

Lifestyle Technologies



The combination of formal and informal settings was required in this new build project, and resulted in Lifestyle Technologies collaborating with an interior designer to provide the perfect blend of technology and design.

The first stage saw Lifestyle Technologies design a control system which included Lutron Home-Works QS for lighting, Crestron thermostats for heating, and a Coolmaster interface for cooling.

The second stage was focussed on the entertainment element, Lifestyle Technologies provided 11 individual listening zones, including invisible speakers in the formal areas of the house and stylish environmental speakers featured on the veranda and in the pool area, to

allow for a party atmosphere. The same kind of thought was given to the lighting, and pre-sets were arranged for different areas in the house. An astronomic time clock system automatically adjusts the lighting and blinds for different times in the day.

In the basement, a Vivitek HD projector and a 92" motorised screen, Audica LCR soundbar, Cabasse satellite speakers and subwoofer provide the client with a cinematic experience, while a TV behind the projector screen provides more casual viewing.

The specified products, placement and installation all contributed to Lifestyle Technologies meeting the client's brief. Also, the strategic placement and sophisticated GUI programming was self-explanatory and only a few minutes of training was enough to bring the client up to speed with the system.





KIT LIST

A&B Custom 42U freestanding rack with glass door Apple AirPort Express for wireless audio streaming

Audica CX-LCR LCR sound bar

Bluetek BO4040F universal TV mount

Bose 151 SE environmental speakers

BPT DPF Thangram frontplate

BPT DPS Thangram single push-button

BPT ETI/SER Thangram LAN network server

Cabasse EOLE2 satellite loudspeakers & subwoofer

CISCO 24-port gigabit Ethernet switch

Crestron wall-mounted thermostat and sensor

Crestron CP3 control system 3-series

Crestron TSW-750-W-S 7" in-wall touchpanel

GrandView motorised projection screen

LG Ultra HD TVs

Liberty cables

Linksys E3200 Ethernet router

Lutron HQ-P6-2 HomeWorks QS processor

Lutron seeTouch base unit keypad and button

Lutron LQSE modules, PIR sensor and module

Pioneer BDP-140 Blu-ray player

Russound RUS-854 mini IR receiver

Stealth Acoustics LR6 two-way loudspeaker

Ubiquity UB-WIFI Unifi Wi-Fi access point

Visonic outdoor and curtain PIR sensors

Vivitek H1080FD 1080p projector

WyreStorm MX-0404-PRO 4x4 HDMI Cat6 matrix switch

WyreStorm RX-50-IR-PRO-IW CAT receiver

Yamaha home theatre receiver/amplifier & CD player

Lifestyle Technologies



8 Isaak and Solomou Street, 2236 Latsia, Nicosia, Cyprus

+357 (0)22 442 929

www.lifestylesk.com

CEDIA 2017 AWARDS: Finalist for Best Integrated Home under 135,000€





// PROJECT

Luxury Living Above the Mediterranean Sea

// INSTALLER

S. K. Lifestyle Technologies

S. K. Lifestyle Technologies

8 Isaac and Solomou Street, Nicosia, 2236, Cyprus

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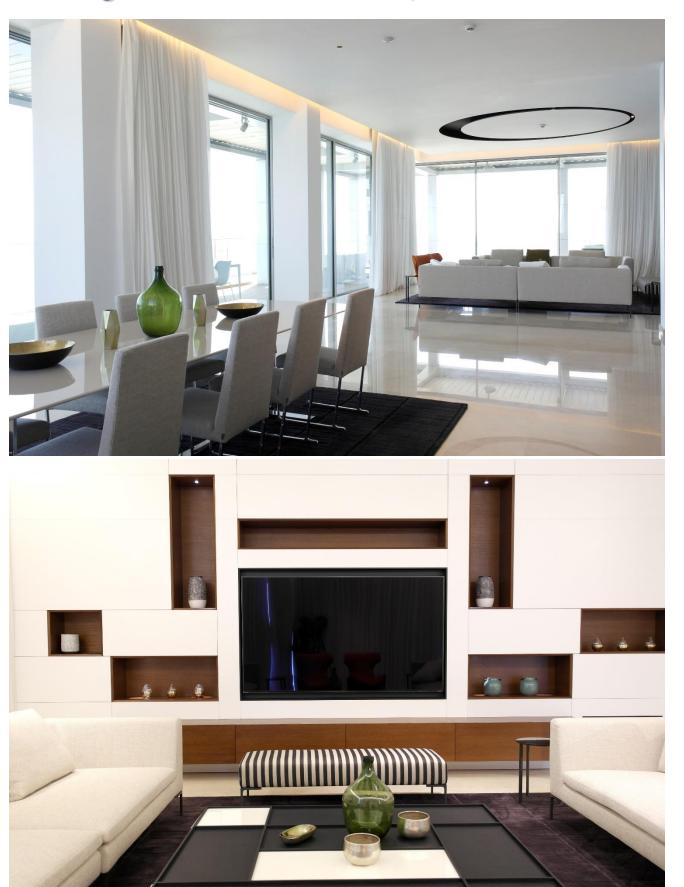
lifestylesk.com

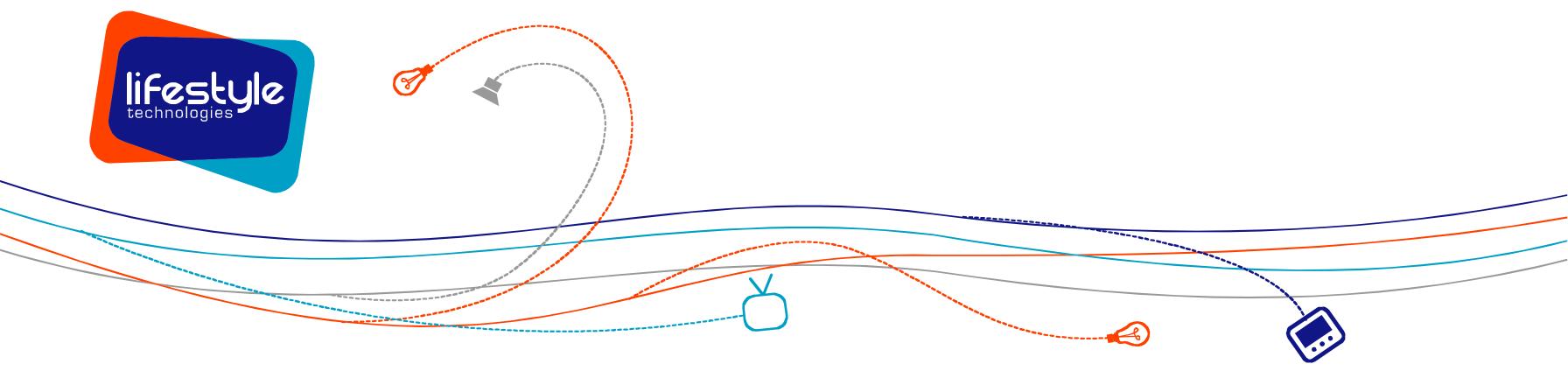
CEDIA Member Since 1998

Having multiple properties around the world, the client is familiar with home automation systems and was clear on what features he wanted in this holiday home. He explained that the technology should be functional, convenient, reliable, and robust, but where possible, hidden out of sight.

S. K. Lifestyle Technologies installed a Lutron Home-Works QS system for lighting control, and integrated the curtains, blinds, and louvres into the system for convenient operation. Rain sensors were installed to automatically close the louvres when they detected rain.

For video distribution, the integrator opted for a WyreStorm system, which delivers uncompressed Full HD video over an HDBaseT signal to the home cinema, four bedrooms, master bathroom, and Jacuzzi area on the terrace. Turning the attention to the audio, Stealth Acoustics loudspeakers were used in the kitchen and dining room and for a 5.1 system in the home cinema.





Some of our Prestigious Projects



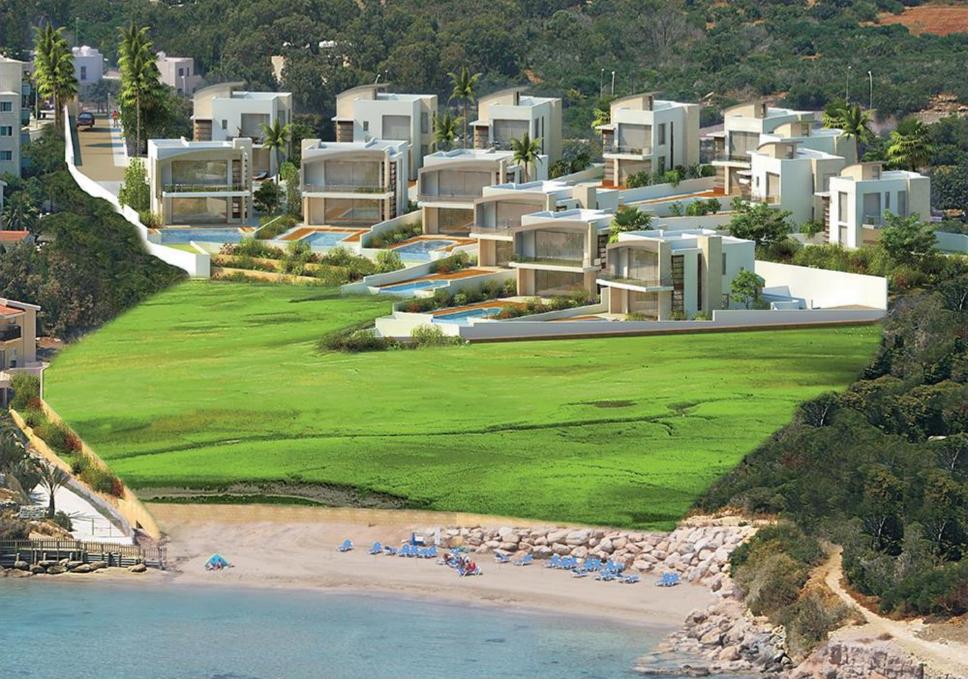


- LUTRON Lighting control systems
- LUTRON SIVOIA motorised Shading systems
- CRESTRON touch panel control for HVAC & Music











- LUTRON Lighting Controls
- Shading controls
- Climate controls

- Music & HD Video Distribution
- Home Cinema
- Total Automation



Luxury Beach front Villas





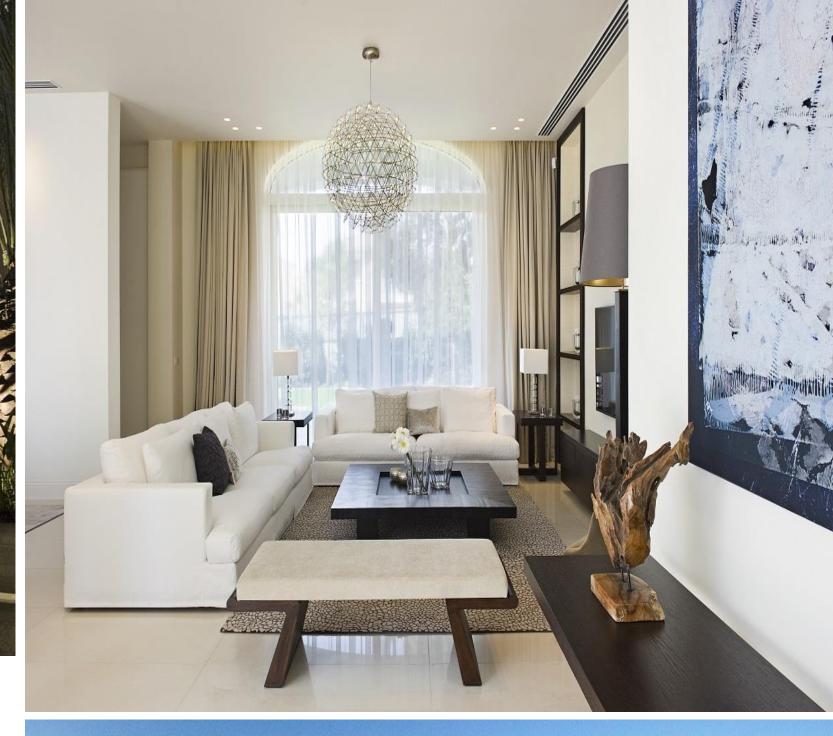




- LUTRON Lighting Controls
- LUTRON ALENA shades
- **VARIOUS UPGRADES:**

- Climate controls
- Music & HD Video Distribution
- Home Cinema
- Total Automation

Luxury Beach front Villas









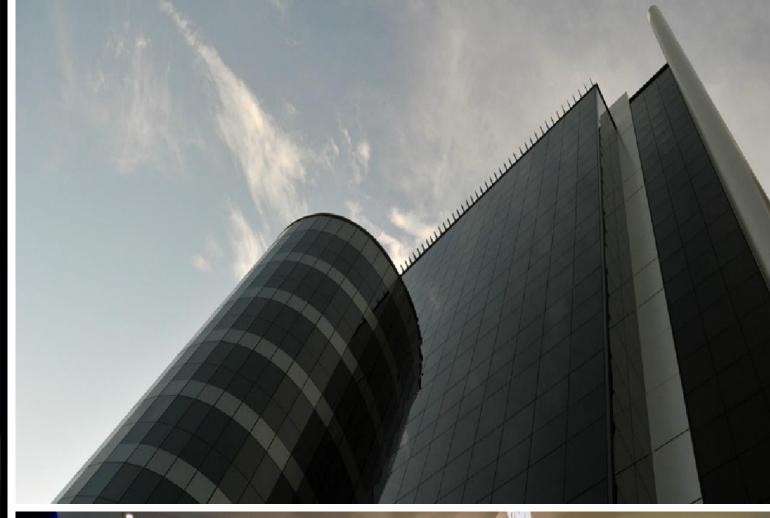
Corporate Offices

Nicosia



SYSTEMS:

- Lighting controls
- ✓ Shading controls
- ✓ HVAC control
- ✓ Video distribution
- / Public Address system
- ✓ Training room AV systems
- ✓ Conference room AV systems
- ✓ Boardroom AV Systems















Corporate Offices & **Luxury Apartments** Nicosia



SYSTEMS:

- 8 Apartments
- Lighting controls
- Shading controls
- **HVAC** controls

- ✓ Public Address system
- 6 Floor Corporate Offices ✓ Conference room AV systems
 - ✓ Digital Signage
 - √ Video conferencing
 - ✓ Automation systems







Multipurpose Building

Limassol



SYSTEMS:

- ✓ Lighting controls
- ✓ Shading controls
- ✓ Audio / Video Presentation systems
- ✓ Pro Audio
- ✓ Theatrical Lighting













Four Seasons Hotel

5-Star Beach hotel (300 keys)

Limassol



- LUTRON Guestroom Management including:
 - ✓ Lighting control
 - ✓ Motorised Lutron curtains
 - Lutron Thermostat for Climate control
 - ✓ Integration to 7" tablet touch screen

- Audio-Visual Systems including:
 - ✓ Meeting room AV systems & control
 - Ballroom Crestron AV Automation & Control







Amara Hotel

5-Star Hotel (207 keys) **Limassol**



- LUTRON Guestroom Management including:
 - ✓ Lighting controls
 - ✓ Motorised curtain controls
 - ✓ Lutron Thermostat for Climate control
 - ✓ Do Not Disturb / Make Up Room controls

- Other systems including:
 - ✓ LUTRON VUE Management Software
 - ✓ LUTRON Public spaces Quantum lighting control
 - ✓ SALTO guestroom Access controls
 - ✓ SALTO public area Access controls







Atlantica Mare Village

5-Star Beach Resort (350 keys)

Ayia Napa



- LUTRON Guestroom Management including:
 - ✓ Lighting controls
 - ✓ Motorised Lutron curtains
 - ✓ Thermostat integration for Climate control
 - ✓ Do Not Disturb / Make Up Room controls

- Other systems including:
 - Public spaces central lighting control
 - ✓ Background Music systems
 - ✓ Pro Audio systems









Elysium Hotel

5-Star Hotel (285 keys)

Paphos

- LUTRON Guestroom Management including:
 - ✓ Lighting control
 - ✓ Motorised Lutron curtains
 - ✓ Thermostat integration for Climate control
 - / Do Not Disturb / Make Up Room controls









TUI Sensatori Atlantica Dreams Resort & Spa

5-Star Resort (300 keys)

Rhodes Island, Greece

- LUTRON Lighting Control systems including:
 - ✓ Guestroom Management system
 - Motorised Lutron curtains
 - ✓ Thermostat integration for Climate control
- ✓ Do Not Disturb / Make Up Room controls
 - ✓ Public spaces lighting control (FOH)





Family Entertainment Centre at Doha Festival City

Theme Parks

Doha, Qatar

- Lighting Controls including:
 - ✓ LUTRON Quantum lighting control
 - LUTRON VUE Management Software
 - ✓ DMX RGB Lighting control









Thank you

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